



American Brokerage Co.
Making Life Easier



Professional Bio

Roy L. DePue

Principal

Financial advisors and professionals choose Roy DePue as their lead insurance consultant because of his integrity, honesty, and genuine care for others. What this means to you is Roy takes the time to listen and look at everything you or your client needs, shows a genuine care for your business, and helps you keep a high level of service for your clients. He is renowned for assisting advisors and their clients with estate and business planning, including a review of clients' wills and trust-related documents. The real benefit is having a partner that helps you build a professional practice and makes sure the best job is done for your clients.

Roy is a graduate of the University of Tennessee with a B.A. in accounting. Roy entered the life insurance industry as an agent in January 1978 by joining the partnership of Rosenblum, Maxwell, and Renner (RMR). As a member of RMR, Roy's responsibility was generating business and estate plans for RMR's clients. Roy's prior experience as a bank officer and head of the trust tax department assisted the firm to be in the top 10 producers of Manufactures Life Insurance Company (Manulife). During Roy's tenure as an independent agent, he was responsible for the production of a \$2,200,000 premium deferred compensation case with a public corporation which insured over 600 executive lives. As a head of Third National Bank's (now Sun Trust's) trust tax department in Nashville, TN, Roy had many responsibilities which included a review of trusts and wills which named the bank as trustee and/or executor, the annual filing of all trust and estate income tax returns, and all estate tax returns (Form 706); along with the normal department head responsibilities of budgets and staff management. Roy is a registered representative with a series 6, 26 and 63 and has over 31 years' experience in the sales, support, and planning for life insurance and related products. Roy has 3 grown children and resides in Hendersonville with his wife Pat where he is an avid softball player.

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